



Continuing and Professional Education

CO-CREATING WITH YOU OPPORTUNITIES FOR CAREER SUCCESS!

CLS Family of Companies
Contract Land Staff, LLC

Right of Way Career Training

The Right of Way (ROW) Career Training Program develops the skills of those interested in entering the right of way profession and succeeding in this highly-demanding and expanding field. It focuses on the issues, tasks, challenges, strategies and hands-on knowledge required by individuals who plan on working in the industry. Instructors for the Right of Way Career Training are from the CLS Professional Institute and are known experts in their specialized fields.

Prerequisites: None

Total Time: 24 hours

Location: Online

Cost: FREE

Certificate Requirements: All eight courses must be completed to earn a certificate.

Registration: Each course has a unique registration link. [Click here](#) to register for each course.

FAQ: For more information [click here](#).

Schedule: For online schedule [click here](#).



FREE ROW Career Training Courses

Course 100: ROW Introduction - This course will introduce you to the Right of Way Industry and the role it plays in the Energy Market in the Private Sector which includes pipeline, electric utilities and renewables.

Course 101: Phases of a Project / Good Faith Negotiations - This course will follow a project through the steps needed to successfully complete the clients' objectives and ensure a timely, cost effective delivery of ROW services and much more.

Course 102: Electric 101 - This course provides key concepts and fundamentals for ROW Agents on electric transmission and distribution projects.

Course 103: Renewables / Public Sector - The first course, Renewables, includes key concepts and integral basics for ROW Agents working on renewables projects, including wind, solar, etc., as well as highlighting differences between renewable projects and ROW projects. The second course, Public Sector, includes ROW Services for Public Agencies and provides an overview of the Uniform Act and FTA Circular 5010.1e.

Course 104: Pipeline 101 – This course provides key concepts and fundamentals for ROW Agents on pipeline transmission and distribution projects.

Course 105: Permitting - This course will introduce participants to non-environmental permitting – the types, challenges, and the process.

Course 106: Title - This three part course will provide you with the fundamentals to get started in the industry as a title agent.

Course 107: Document Specialist - This two part course will provide you with the fundamentals to get started in the industry as a Database/Document Specialist. It would provide you the tools that you need in order to excel in this pivotal role that is essential to the success of projects.

Course 108: Closing - This course will summarize the opportunities in the ROW industry, provide a list of tips and tools for ROW professionals, and give advice for successful placement on your first project in the ROW industry.